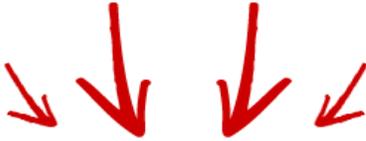




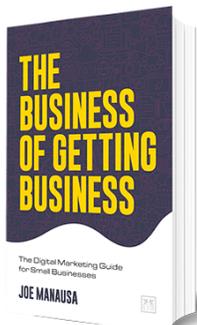
Hottest Selling Neighborhoods In 2019



**Barbara Corcoran's
Advice For 2020**

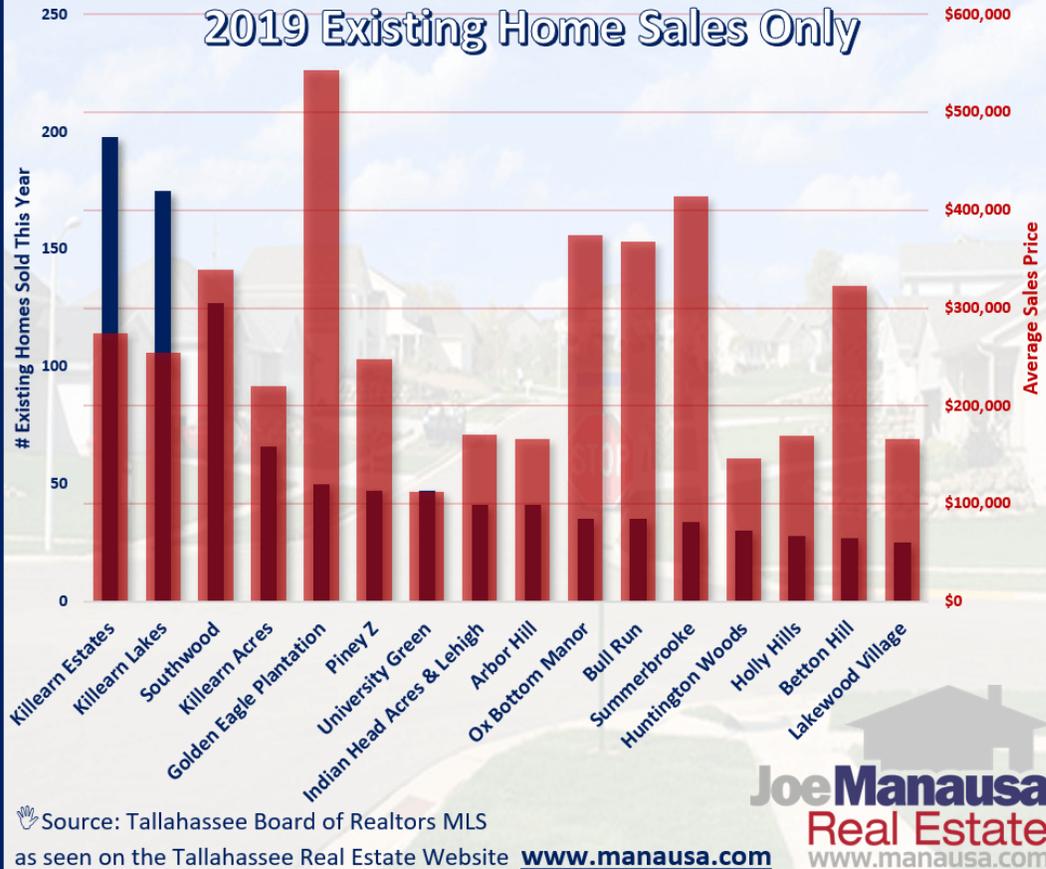


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Top Selling Neighborhoods 2019 Existing Home Sales Only



Source: Tallahassee Board of Realtors MLS
 as seen on the Tallahassee Real Estate Website www.manausa.com



Twenty five percent (25%) of all existing homes sold in Tallahassee in 2019 came from one of just sixteen neighborhoods.

In the graph above, the blue bars show the number of homes sold in 2019, while the red bars show the average existing home sales prices.

Four of the top five selling neighborhoods are Killearn communities (Golden Eagle is located in the heart of Killearn Lakes) located in NE Tallahassee.

Southwood, the third-most active neighborhood is located in SE Tallahassee.

Home Prices Will Move Higher

The current relative supply of homes for sale in Tallahassee is lower than we've seen for the past two years, so expect to see property values push higher.

With mortgage interest rates near historic lows, expect to see home values surge higher in 2020 too. Buyers who wait will be paying more for a home, and if interest rates rise, they'll end up getting less home or pay more monthly.